

Philip Morris USA

RECENT WEEKS' MCLANE SHIPMENTS HAVE DECLINED TO NEAR ALLOCATION LEVELS. PREVIOUS SHIPMENT LEVELS HAVE APPROXIMATED SALES TO RETAIL.

TOTAL PM VOLUME MCLANE

(millions of cigarettes)

<u>Week ending</u>	PM shipped to <u>McLane</u>	McLane shipped to <u>Retailers</u>	<u>Difference</u>
6/24	589.5	595.9	-6.4
7/1	599.8	608.3	-8.5
7/8	635.8	565.5	70.3
7/15	631.8	580.1	51.7
7/22	625.2	574.1	51.1
7/29	643.1	584.1	59.0
8/5	583.2	581.3	1.9
8/12	701.3	N/A	N/A
8/19	654.4	N/A	N/A
8/26	637.4	N/A	N/A

All volumes exclude 24 Sam's Clubs in Michigan purchasing directly from PM.

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